Tens of millions of Americans are experiencing job loss, reduced hours, and reduced income due to the outbreak of COVID-19. Those with lower incomes have been hit the hardest. To mitigate the negative impacts of income loss, most communities across the United States have imposed eviction moratoriums.

# **Engaging Landlords in Repayment Plans**

If you are a tenant and have not been able to pay your rent since the pandemic began, here are some key things to keep in mind as you engage your landlord to establish a repayment plan so you can stay housed.

## Know your rights and seek legal support if concerned.

Every tenant should spend time learning about the federal and local laws that impact what landlords are legally able to do during this eviction moratorium. Begin by understanding if there are rules or protections preventing your eviction. Not everyone is guaranteed protection and many eviction protections are ending soon. The links below will help, and you can also search online for local supports.

- National Housing Law Project—Protecting Renter and Homeowner Rights During Our National Health Crisis: <a href="https://www.nhlp.org/campaign/protecting-renter-and-homeowner-rights-during-our-national-health-crisis-2/">https://www.nhlp.org/campaign/protecting-renter-and-homeowner-rights-during-our-national-health-crisis-2/</a>
- **Community Example:** WA State Legal Rights Q&A: <u>https://www.washingtonlawhelp.org/resource/coronavirus-covid-19-should-i-enter-into-a-rent-repayment-plan-with-my-landlord?ref=2qI3Q</u>

#### Be proactive in communication and establish a repayment plan that works for you.

The best connections to landlords are built on clear and transparent communication. Do not wait until the rent is due to let them know that you are experiencing challenges that impact your ability to pay rent. Let them know that you would like to talk with them about a repayment plan (see examples below). As you begin working with your landlord on a repayment plan, establish a plan that works for you and do not sign off on payment amounts or schedules that you cannot support. A potential script is attached on the second page.

- **Sample Repayment Pledge**: <a href="https://www.csh.org/wp-content/uploads/2013/09/RentRepayment\_F.pdf">https://www.csh.org/wp-content/uploads/2013/09/RentRepayment\_F.pdf</a>
- Sample Repayment Agreement: <a href="http://www.mnhousing.gov/get/MHFA">http://www.mnhousing.gov/get/MHFA</a> 017809

### Lean on your network and believe in your strengths.

Staying housed in a time of crisis is difficult and can stretch a lot of personal resources—not just your finances. When looking to set up a repayment plan, you might want to include someone from your personal network in that process. Take this time to stay positive and build on your strengths and assets.

- HHS COVID Mental Health Resources: <a href="https://www.hhs.gov/coronavirus/mental-health-and-coping/index.html">https://www.hhs.gov/coronavirus/mental-health-and-coping/index.html</a>
- CDC Mental Health Guidance: <a href="https://www.cdc.gov/coronavirus/2019-ncov/daily-life-coping/managing-stress-anxiety.html">https://www.cdc.gov/coronavirus/2019-ncov/daily-life-coping/managing-stress-anxiety.html</a>

Example Script		
Dear,		
My name is I	am your tenant living at:	
		(Address).
Like so many people right now, I have lost income due to the coronavirus pandemic. I am doing everything I can to find work and financial assistance. I have done all of the following: (include what you have done—applied for unemployment, engaged social service agencies for emergency assistance, applied for other benefits, applied for X number of jobs, etc.)		
But I am still struggling right months.	now. I may not be able t	to pay my rent in full on time in the coming
I would like to work with you to establish a reasonable rent repayment plan so you will get rent and I will be able to keep my housing. I would be happy to meet (by phone, video call, or another platform, or over e-mail) to discuss options for payment. You can reach me at this phone number or e-mail address:		
I understand that more assistance may become available to landlords and tenants. I will apply for any programs that are available to me.		
I really hope we can work toge	ther through this difficult	moment. I look forward to hearing from you.
Sincerely,		
Tenant Signature		Date Signed

## **Key Resource Links**

Below are links to key benefits that may assist you and enable you to repay owed rent.

- · Benefits eligibility (TANF, SNAP, etc.)
  - o <u>www.benefits.gov</u>
- · Unemployment expanded eligibility and enhanced benefits
  - o www.usa.gov/unemployment
  - o www.careeronestop.org/LocalHelp/UnemploymentBenefits
- · Economic impact payments
  - o <a href="http://www.irs.gov/coronavirus/economic-impact-payment-information-center">http://www.irs.gov/coronavirus/economic-impact-payment-information-center</a>
- · Free tax preparation
  - o <a href="https://irs.treasury.gov/freetaxprep">https://irs.treasury.gov/freetaxprep</a>
- Emergency assistance resources to help households pay for rent, utilities, and other basic necessities
  - o Local governments and Community Action Agencies may have additional rental and utility assistance available for individuals who meet qualifying criteria.
  - o Dial 211 from any phone or visit <a href="https://www.211.org/">https://www.211.org/</a> and search by zip code for referrals to agencies and community organizations that offer emergency financial assistance. Callers can request translations services.
  - o <a href="https://www.usa.gov/help-with-bills">https://www.usa.gov/help-with-bills</a>
- · Childcare for essential workers

http://www.acf.hhs.gov/sites/default/files/occ/state level info for essential workers seeking child care.pdf

- · Immediate jobs available due to COVID-19
  - o https://needajobnow.usnlx.com